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Exam : **C-S4CS-2202**

Title : SAP Certified Application Associate - SAP S/4HANA Cloud (public) - Sales Implementation

Vendor : SAP

Version : DEMO

NO.1 You are fulfilling customer orders on SAP S/4HANA Cloud. What is the function of the delivering plant during this process? Please choose the correct answer.

- A. To allow the system to determine multiple shipping points
- B. To link the distribution channel to the company code
- C. To assign the storage location to the sales organization
- D. To supply goods through multiple sales organizations

Answer: D

NO.2 Which value propositions does SAP S/4HANACloud provide? There are 2 correct answers to this question.

- A. Guided configuration tools for simpler configuration
- B. Access to the Implementation Guide (IMG) for customization
- C. Native integration with non-SAP cloud solutions
- D. Preconfigured content for business processes

Answer: A,D

NO.3 Which levels constitute the structure of a sales order? Please choose the correct answer. Note: Answers to this question are not verified by our experts, please study yourself and select the appropriate answers.

Contribute: Please send the correct answers with reference text/link on

- A. Sales organization
- B. Inventory
- C. Customer
- D. Item Schedule line
- E. Header
- F. Order
- G. Material
- H. Distribution channel Division
- I. Delivery Billing

Answer: A

NO.4 Your SAP S/4HANA Cloud system is integrated with SAP SuccessFactors Employee Central. In a new cost center, you add the relevant employee's user ID in the UserResponsible field. How is this change updated in the relevant employee master records? Please choose the correct answer.

- A. You manually update the cost center assignment in the employee data in SAP SuccessFactors
- B. You trigger the Simple Object Protocol (SOAP)-based replication to SAP SuccessFactors Employee Central
- C. You manually update the assignment in the business partner in SAP S/4HANA Cloud
- D. The system automatically updates the cost center assignment in all relevant master records

Answer: B

NO.5 Which project team is responsible for preparing and performing the master data loads?

- A. Customer project team

- B. Project leader team
- C. Basis team
- D. Implementation team

Answer: D

NO.6 You work on a Sell from Stock(BD9) process in SAP S/4HANA Cloud. Which business role can post goods issues?

- A. Warehouse clerk
- B. Inventory manager
- C. Shipping specialist
- D. Resource manager

Answer: C

NO.7 SAP Activates for SAP S/4HANACloud Methodology and Best Practices What are the three main pillars of the SAP Activate methodology?

- A. SAP Best Practices, guided configuration, methodology
- B. SAP Best Practices, guided configuration, except configuration
- C. Model company, migration content, integration content
- D. SAP Best Practices, tools, Configuration

Answer: A