

Pass4Leader

Pass4Leader

> Contact Us Login / Register Search...

HOME

ALL VENDORS

★ GUARANTEE

? FAQ

TESTIMONIALS

CART (0)



Try **Online Engine** before you buy

We're not the only ones **excited** about Pass4Leader Practice Material ...

66966+ customers in 100+ countries use Pass4Leader Test Engine. Meet our customers.



<http://www.pass4leader.com/>

Latest Exam Guide & Learning Materials

Exam : **M2010-720**

Title : TRIRIGA Real Estate and
Facility Management Sales
Mastery Test v1

Vendor : IBM

Version : DEMO

NO.1 What is the best way to position 'Challengers", like FM Systems. Oracle and SAP?

- A. Challengers require multiple applications and database integrations to build single IWMS solution
- B. Challengers have untested products and service quality
- C. Challengers have weaknesses or gaps in their product or service offerings
- D. Challengers are typically limited to one geographic region

Answer: C

NO.2 TRIRIGA Projects offers enterprise project management, program management, fund source management and vendor bid management capabilities to deliver which business benefits?

- A. Reduce water and gas leaks
- B. Lower energy costs and generate higher savings from carbon reduction projects
- C. Generate higher volumes of oxygen from living plants
- D. Reduce operating costs while delivering high quality services

Answer: B

NO.3 TRIRIGA Real Estate offers capabilities to effectively improve operational performance, including:

- A. One-button FASB compliance
- B. Transaction management, lease administration and stream-lined lease accounting
- C. Flexible real estate modules for Finance
- D. Embedded Excel spreadsheet macros and formulas

Answer: B

NO.4 TRIRIGA Projects offers enterprise project management, program management, fund source management and vendor bid management capabilities to deliver which business benefits?

- A. Align business objectives with workplace operations, analyze actual performance to objectives, and act quickly to improve productivity and quality
- B. Measure individual contribution and productivity levels, service quality, and drive process changes throughout the organization
- C. Generate executive reports for personnel management and headcount validation
- D. To comply with Six Sigma processes and HR requirements

Answer: C

NO.5 Identify the license which is NOT an Add-on license.

- A. TRIRIGA Workplace Performance Management Enterprise
- B. TREES Sustainability Manager
- C. TRIRIGA Workplace Reservation Manager
- D. TRIRIGA Strategic Facility Planning

Answer: A

NO.6 Identify the license type required for (A) Cold and Warm and (B) Hot Standby or Backup Systems.

- A. A full copy of all software required for both (A) and (B)

- B. (A) No separate entitlement required, (B) Customer must acquire a license or entitlement(s)
- C. (A) Customer must acquire a license or entitlement(s). (B) No separate entitlement required
- D. A software meter must be installed on these systems, but no additional licenses required

Answer: B

Reference:http://www01.ibm.com/common/ssi/ShowDoc.wss?docURL=/common/ssi/rep_ca/6/897/ENUS212056/index.html&lang=en&request_locale=en

NO.7 According to a global IBM funded survey of senior finance and real estate executives, research, which of the following is TRUE?

- A. Corporations must comply with International Monetary Fund regulations on space use
- B. New lease accounting rules will place a huge strain on financial reporting for public companies
- C. Ninety two percent (92%) of the executive consider themselves NOT PREPARED
- D. New changes do not apply to Europe, Russia or Asia, only USA and Canada
- E. B and D only

Answer: E

NO.8 According to an IBM survey of 130 executives, ninety two percent (92%) of organizations have an energy and environmental strategy. Why target buildings to achieve their goals?

- A. Building wiring wastes nearly 22% of the electricity flowing through them
- B. The Heating and Air Conditioning systems produce 88% of all CO₂
- C. Buildings represent 75% of all energy consumption, and by 2025 will be the largest consumer of energy worldwide
- D. Nobody really targets buildings, but the occupants of the buildings need to be trained on energy saving techniques, like wearing an extra sweater when it is cold
- E. Government rebates encourage companies to retrofit older buildings with newenergy efficient equipment

Answer: C

Reference:http://www.ibm.com/ibm/files/F848701Y58975J82/ICA_CON_2012_Keynote_04122012.ppt